



# The University of Toledo Foundation

## OPEN POSITIONS

- Major Gift Officer for the College of Law
- Major Gift and Leadership Annual Giving Officer

## APPLY BY

October 28, 2016

<http://alysterling.com/utfoundation-jobs>

## Major Gift Officer for the College of Law

The University of Toledo Foundation seeks an experienced **Major Gift Officer for the College of Law**. Based out of the Office of Advancement and with direct reporting to the Associate Vice President of Development, the Major Gift Officer for the College of Law is an integral member of the Foundation's Development team in support of the University's and Foundation's mission, vision and growth.

The Major Gift Officer is responsible for identifying, cultivating, soliciting and closing potential donors capable of gifting at a defined major gift level for the College of Law. This position will maintain a portfolio of qualified prospective donors with an emphasis on gifts of \$100,000 or greater. The selected individual will work with the Dean of the College of Law to develop long-term funding opportunities that support the strategic plan.

The ideal candidate would have a minimum of 4-7 years of professional fundraising experience, ideally in higher education or in an environment where the candidate has had significant experience working with individual donors through the entire cultivation, solicitation and stewardship process for major gifts.

## Major Gift and Leadership Annual Giving Officer

The University of Toledo Foundation seeks a **Major Gift and Leadership Annual Giving Officer**. Based out of the Office of Advancement and with direct reporting to the Associate Vice President of Development, the Major Gift Officer is an integral member of the Foundation's development team in support of the University's and Foundation's mission, vision and growth.

The Major Gift Officer is responsible for identifying, cultivating, soliciting and closing potential donors capable of gifting at a defined major or leadership annual gift level. This position will maintain a portfolio of qualified prospective donors, with a focus on both major and leadership annual gifts. The selected individual will work with the appropriate deans or program directors on the University's main campus to develop long-term funding opportunities that support the strategic plan.

The ideal candidate would have a minimum of 3 years of professional fundraising experience in an environment where the candidate has had experience and is comfortable working with individual donors through the entire cultivation, solicitation and stewardship process for major gifts.

### EDUCATION

In addition to the skill and experience requirements listed in the position narratives, a bachelor's degree is required for all positions.

### COMPENSATION

Salary is dependent on experience, qualifications and credentials. Full benefits package provided.

### TO APPLY:

Please submit a cover letter, with salary requirements, resume and writing sample (combined in one document) by October 28, 2016 to:

**Kate Smith**

**Senior Advisor**

**Aly Sterling Philanthropy**

<http://alysterling.com/utfoundation-jobs>

*Only applications submitted online will be accepted.*



# THE UNIVERSITY OF TOLEDO FOUNDATION

## OPEN POSITIONS

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## About UT

Guided by its mission to improve the human condition, The University of Toledo is driven to impact not only its students but also the larger regional community as well. The University provides educational opportunities for a diverse group of students from Ohio, across the country, and around the world. The University is also a driving force in the health and welfare of the region and is leading the way in creating opportunities for economic growth and solutions to a wide range of community issues.

The University is one of the 27 most comprehensive universities in the U.S., with more than 300 programs in law, engineering, medicine, nursing, pharmacy, health and human services, natural sciences and mathematics, business, arts and letters, and education.

Founded in 1906, The University of Toledo College of Law is a vibrant and close-knit community of outstanding faculty, students and alumni that is making a difference across the country and around the world.

## About UT Foundation

Formed in 1990, The University of Toledo Foundation is the official gift-receiving organization for The University of Toledo. The Division of Advancement leads the effort to secure philanthropic support for The University, with a strong team of major gift officers committed to building and sustaining strong donor relationships that benefit The University and its more than 20,000 students.

For more information, visit [utfoundation.org](http://utfoundation.org)

## About the Area

Whether you're looking for on or off campus activities, there is something for everyone in Toledo! With numerous restaurants, indoor and outdoor malls, movie theaters and sports arenas, Toledo is a bustling city that provides entertainment for all.

Founded in 1833, Toledo is well-known for its industry, particularly in auto assembly and glass (hence the nickname "The Glass City").

Today, Toledo is at the heart of the entrepreneurial New Manufacturing Economy and local networks and talent make the area the perfect place to increase your opportunities. Residents enjoy a high-quality of life thanks to an extraordinary mix of culture, affordability, accessibility and beauty.

Cultural and social investments made in the past – such as The University of Toledo – continue to welcome new generations today.

