



OPEN POSITION

Senior Giving Specialist
for Annual Programs

APPLY BY

December 14, 2020

Mission-focused Philanthropy at ProMedica

Senior Giving Specialist for Annual Programs

ProMedica is seeking an experienced senior giving specialist, focused on annual programs, to play a key role in advancing the growing philanthropic goals across the healthcare system.

The senior giving specialist is expected to effectively build and sustain systemwide and multifaceted annual giving programs that enhance donor acquisition and retention. In coordination with the ProMedica philanthropy team, the senior giving specialist is responsible for building strategic relationships between the people in his/her portfolio and the comprehensive campaign needs of the system.

POSITION DETAILS:

- The ideal candidate for the senior giving specialist position is donor-centric, strategic and self-driven, able to thrive in an innovative and fast-paced environment.
- They will recruit, support, and facilitate donors to participate in the annual enterprise-wide employee giving campaign.
- They will work in conjunction with the Executive Director team to build a strong donor pipeline and support annual community campaigns.
- They will be responsible for successfully executing ProMedica's Grateful Patient strategy.
- They will ensure proper documentation in donor software system used to track and report relationship management and solicitation.
- They will achieve specific metrics by spending most of their time cultivating and stewarding donors.
- They will develop relationships in a strategic manner by creating and implementing donor-centric moves management plans for donor acquisition, cultivation and retention.
- They will attend ProMedica events and other related community events (often outside of regular office hours) as an ambassador for our Mission, as applicable.
- The senior giving specialist will work collaboratively with other fundraisers, Foundation leadership and support personnel to achieve the annual team fundraising goal of \$35M.

EMPLOYMENT DETAILS

EXPERIENCE:

ProMedica desires candidates with three or more years of experience in face-to-face fundraising, sales or business development.

EDUCATION:

In addition to the skills listed in the position narrative, a bachelor's degree is required for this position.

COMPENSATION:

Salary is dependent on experience, qualifications and credentials.

BENEFITS:

ProMedica provides an outstanding benefit package, including comprehensive healthcare, paid time off and a 401(k) plan with employer match.

LOCATION: Remote

TO APPLY:

Please submit a cover letter (with salary requirements) and resume in one attachment by end of day December 14, 2020. Click the button below.

Only applications submitted online will be accepted.

[APPLY HERE](#)

[MORE ABOUT PROMEDICA](#)



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MISSION

Our mission is to improve your health and well-being.

VALUES

Compassion | Innovation | Teamwork | Excellence | Learning

ABOUT PROMEDICA

ProMedica is a mission-based, not-for-profit integrated healthcare organization headquartered in Toledo, Ohio. It serves communities in 28 states.

The organization offers acute and ambulatory care, an insurance company with a dental plan, and post-acute and academic business lines. The organization has more than 56,000 employees, 13 hospitals, 2,100+ physicians and advanced practice providers with privileges, 900+ healthcare providers employed by ProMedica Physicians, a health plan, and nearly 400 assisted living facilities, skilled nursing and rehabilitation centers, memory care communities, outpatient rehabilitation clinics, and hospice and home health care agencies.

Driven by its Mission to improve your health and well-being, ProMedica has been nationally recognized for its advocacy programs and efforts to address social determinants of health. For more information about ProMedica, please visit promedica.org/aboutus.

THE PROMEDICA DIFFERENCE: OUR PEOPLE

Going to work every day should be more than just a way to earn a paycheck. As a member of the ProMedica family, you too can work for the greater good of the community – and make a real difference for our patients and their families.

We take pride in the community and culture we've built within our mission-based, not-for-profit healthcare system. ProMedica strongly encourages and supports personal and professional growth, diversity and active community involvement.

Our commitment to improving health and well-being starts with our employees. To learn why we've been named one of the 100 Great Places to Work in Healthcare (2013 Becker's Hospital Review and Becker's ASC Review), please visit promedica.org.

